



Grosslingova 2476/73 811 09 Bratislava Slovakia.



SOFT CORPORATE OFFER (SCO)

DATE: 27, November, 2013

Dear Company,

In an effort to reach a successful resolution, we, the ICTS s.r.o. (Seller) located at Grosslingova 2476/73 811 09 Bratislava Slovakia., have the pleasure of submitting our **Soft Corporate Offer (S.C.O.)** for a supply wood and Sunflower Husk Pellets based on the following terms and conditions:

Product:

1. **8 mm** wood Pellets (Coniferous 80% Pine) in Big Bag ,
2. **8mm** Sunflower Husk Pellets in Big Bag or Bulk ,
3. **6 mm** wood Pellets (Oak) in Big Bag

Origin: Europe, - Ukraine

Quantity Available: -

- 8 mm Pellets -

- 2600 MT ready to Volynskaja Region (UA) 70 kilometers from the border with Poland .
 - Coniferous Wood pellets (80% pine) 8mm (Best Quality) SGS certification
 - Capacity production free max 1000 MT monthly
 - Big Bag 1 MT
 - Price \$ 152 USD FCA (from our warehouse)
- sunflower husk pellets 8 mm SGS certification
 - ready in warehouse 800MT
 - Big bag 1MT or Bulk
 - Price \$ 95 USD FCA Odessa.

- 6mm Pellets -

- OAK Wood pellets 6mm or 8 mm (Best Quality) SGS certification
 - Capacity production free max 500 MT monthly
 - Big Bag 1 MT
 - Price \$ 170 USD FCA (from our warehouse Donesk region)

Specification:

1) Wood Pellets 8 mm Coniferous

Table 3.5.1

The denomination of the laboratorial premises	The temperature of the environment, °C	Relative humidity, %	Atmospheric pressure, kPa	Other conditions
premise № 7	24	74	101,0	-

The conditions for performing the tests conform to the requirements of the normative documents for the testing equipment and the means of the measuring techniques
(conform, do not conform)



4. THE RESULTS OF THE TESTS

Denomination of indices, measurement units	Actual results of the tests	Repeatability and Reproducibility		Test method
1	2	3		4
Moisture ¹ content in general analysis sample, %	8,0	Difference	1/20 from the middle results	CEN/TS 14774.3:2004
Ash content ¹ - on work basis, % - on dry basis, %	2,0 2,1	Repeatability Reproducibility	0,2 abs. 0,3 abs.	CEN/TS 14775:2004
Gross calorific value ¹ (on dry basis), MJ/kg	20,316	Repeatability Reproducibility	0,12 MJ/kg 0,30 MJ/kg	DSTU ISO 1928:2006
Net calorific value ¹ (on work basis), MJ/kg	17,369	Repeatability Reproducibility	0,12 MJ/kg 0,30 MJ/kg	DSTU ISO 1928:2006
Sulphur ¹ - on work basis, % - on dry basis, %	Less than 0,020 Less than 0,026	Repeatability Reproducibility	by DSTU ISO 1928:2006	DSTU ISO 1928:2006
Bulk density ¹ : - on work basis, kg/m ³ - on dry basis, kg/m ³	610,0 561,2	Repeatability Reproducibility	No norm	CEN/TS 15103

Note

- 1- The given parameter has been certain according to area of the German accreditation body Certificate №D-PL-14401-01-00 and Deutsche Akkreditierungs Rat Certificate (DAR) №DAC-PL-0563-08

2) 8 mm Sunflower Husk Pellets.

Test / Тест	Results / Результаты	Method / Метод
Moisture (ar) / Влага (рабочее сост.)	10.16 %	EN 14774-2:2009
Ash (ar) / Зола (рабочее сост.)	3.64 %	EN 14775:2009
Ash (d) / Зола (сухое сост.)	4.06 %	
Volatile matters (ar) / Летучие в-ва (рабочее сост.)	67.08 %	EN 15148:2009
Volatile matters (d) / Летучие в-ва (сухое сост.)	74.67 %	
Sulphur (ar) / Сера (рабочее сост.)	0.15 %	EN 15408:2011
Sulphur (d) / Сера (сухое сост.)	0.17 %	
Net CV (ar), kcal/kg Низшая теплота сгорания (рабочее сост.)	4085 ккал/кг	EN 14918:2009
Net CV (d), kcal/kg Низшая теплота сгорания (сухое сост.)	4609 ккал/кг	
Gross CV (ar), kcal/kg Высшая теплота сгорания (рабочее сост.)	4404 ккал/кг	
Gross CV (d), kcal/kg Высшая теплота сгорания (сухое сост.)	4902 ккал/кг	
Gross CV (daf), kcal/kg Высшая теплота сгорания (сухое беззольное сост.)	5110 ккал/кг	



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3) 6 mm Wood Pellets OAK

Test / Тест	Results / Результаты	Method / Метод
Moisture (ar) / Влага (рабочее сост.)	7.60 %	CEN/TS 14774-2
Ash (ar) / Зола (рабочее сост.)	0.45 %	CEN/TS 14775
Ash (d) / Зола (сухое сост.)	0.49 %	
Volatile matters (ar) / Летучие в-ва (рабочее сост.)	78.23 %	CEN/TS 15148
Volatile matters (d) / Летучие в-ва (сухое сост.)	84.68 %	
Sulphur (ar) / Сера (рабочее сост.)	0.01 %	Based on / На основании CEN/TS 15289
Sulphur (d) / Сера (сухое сост.)	0.01 %	
Net CV (ar), kcal/kg Низшая теплота сгорания (рабочее сост.)	4118 кал/кг	CEN/TS 14918
Gross CV (d), kcal/kg Высшая теплота сгорания (сухое сост.)	4813 кал/кг	
Gross CV (daf), kcal/kg Высшая теплота сгорания (сухое беззольное сост.)	4836 кал/кг	
Chlorine (dry) / Хлор (сухое сост.)	0.007 %	
		Based on / На основании ДСТУ ГОСТ 9326:2003

Delivery Terms:

- **8 mm Coniferous FCA** Volynskaja Region (UA) 70 kilometers from the border with Poland
- **8 mm Souflower Husk FCA** Odessa Region (UA)
- **or in agreement FOB Bratislava River Port (SK)**
- **6 mm Oak FCA** Donesk region (UA)

PRICE: Prices are in \$ (USD) per Tonnes FCA / FOB

a) (Bureau Veritas report including in every delivery.) per contract of minimum 500 Tonnes as per prevailing price.

1. The buyer can choose their own trucks or we can perform transport

PAYMENT TERMS: Irrevocable NOT Transferable Letter of Credit (L/C) on long term contract or by agreement.

a) Payment in USD, MT103 or TT , payment to load in our warehouse against Sellers telex invoice

PROCEDURE:

- 1) Seller forward Soft Corporate Offer (S.C.O), after receipt of LOI from the buyer
 - 2) Buyer returns the signed SCO
 - 3) Seller forward Full Corporate Offer (F.C.O) to the buyer
 - 4) Buyer returns the signed FCO and confirms with an signed ICPO (Irrevocable Corporate Purchase Order).
 - 5) Seller response with an contract for the Buyer to sign. Buyer get one signed copy back.
 - 6) Payment in USD, MT103 or TT payment to load in our warehouse against Sellers telex invoice after viewing quantity volume of which to be based on bill of loading weight, determined by Bureau Veritas independent surveyor in loading place and presentation of bording list, Chargo manifest, custom declaration if required.
5. The bellow mentioned documents will be sent by the Seller immediately after signing contract.
- a. Delivery Schedule. (Forecast)
 6. Documents included: SGS or Bureau Veritas certification



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The validity of this document is only for FIVE (5) days from today (CET).

Sincerely,

ICTS Logistic s.r.o.

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Office / warehouse :

ICTS Bratislava Pristavna 10 (Bratislava Port)

ICTS Reni (UA) Reni sea /river port

ICTS Odessa (UA) Odessa container Port

ICTS Moskow (RU)



*****END DOCUMENT*****